

NAHMA
SHCM Program Financial Report
 At Sept. 30, 2015

	<u>at 9/30/15</u>	<u>YTD 15 Budget</u>	<u>Variance to YTD Budget</u>
Ordinary Income/Expense			
Income			
410 · Revenues			
430900 · SHCM Study Guide Books (SHCM Study Guide)	5,038	500	4,538
440500 · SHCM Apps, Renewals, and Exams	61,773	59,000	2,773
Total Revenue	66,811	59,500	7,311
Expense			
520920 · SHCM Study Guide	2,135	125	2,010
530500 · SHCM Program*	51,089	45,500	5,589
Total Direct Expense	53,224	45,625	7,599
<hr/> Net Income <hr/>	13,587	13,875	-288

Note: *The SHCM Program expense figures do not include NAHMA's related salary or other overhead expense for administering the program. In addition, this data represents NAHMA revenue and direct expense only, and not that of NAAEI or LeadingAge.