

NAHMA
SHCM Program Financial Report
at December 31, 2016
(Unaudited)

	<u>at 4/30/16</u>	<u>YTD 16 Budget</u>	<u>Variance to YTD Budget</u>
Ordinary Income/Expense			
Income			
410 · Revenues			
430900 · SHCM Study Guide Books (SHCM Study Guide)	4,542	500	4,042
440500 · SHCM Apps, Renewals, and Exams	204,843	175,000	29,843
Total Revenue	209,385	175,500	33,885
Expense			
520920 · SHCM Study Guide	875	0	875
530500 · SHCM Program*	101,286	85,000	16,286
Total Direct Expense	102,161	85,000	17,161
<hr/> Net Income <hr/>	107,224	90,500	16,724

Note: *The SHCM Program expense figures do not include NAHMA's related salary or other overhead expense for administering the program. In addition, this data represents NAHMA revenue and direct expense only, and not that of NAAEI or LeadingAge.