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# 1 UNIT 8 ASSET DEFAULTS, CLAIMS, AND FORECLOSURES

## 2 CHAPTER 8.3 MONITORING HUD-HELD MORTGAGES

### 3 8.3.1 PURPOSE

4 A. General

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- 5 This chapter sets forth policies and procedures applicable to the servicing of 6 multifamily housing projects with the U.S. Department of Housing and Urban 7 Development (HUD)-held mortgages. The objectives of servicing HUD-held 8 projects are to:
- 9 1) protect tenants;
- 10 2) ensure that all funds due to HUD are collected;
- 11 3) ensure the owner maintains or improves the value of the collateral;
- 12 4) maximize HUD's recovery; and
- 13 5) preserve or create affordable housing.
- 14 B. Definition of a HUD-Held Mortgage
- For the purposes of this chapter, a HUD-held mortgage is broken down into two
  broad categories. The categories and notes within those categories are
  described as follows:
- Amortizing notes that require monthly payments and are generally secured by
   first mortgage liens against a property. These notes are usually:
  - a) evidencing a defaulted loan that was insured under a multifamily section of the National Housing Act which has been assigned to HUD; or
- b) From Section 221(d)(3) and Section 221(d)(4) projects including below
   market interest rate (BMIR)) loans assigned pursuant to the provisions of
   Section 221(g)(4).
- 25 2) Non-amortizing notes that require only annual payments based on a surplus
  26 cash analysis and are usually secured by second mortgage liens, but can
  27 also be either first or third mortgage liens against a property. These notes are
  28 usually:
- a) note(s) originated under the Mark-to-Market (M2M) program (or
   Demonstration program);

	Unit 8 Chapter 8.3	Asset Defaults, Claims, and Foreclosures Monitoring HUD-Held Mortgages
1	b)	note(s) originated under the Green Retrofit program; or
2 3	c)	note(s) generated as part of a partial payment of claim (PPC) or loan modification (see Chapter 8.2 of this Handbook).
4	C. Applic	cability
5	1) Th	e following notes are not covered under this chapter:
6 7 8 9	a)	any mortgage originated through a direct loan to a nonprofit owner/sponsor pursuant to Section 202 or a capital advance mortgage pursuant to Section 811 of the National Affordable Housing Act or Section 202; and
10 11	b)	flexible subsidy operating assistance loans or capital improvement (CI) flexible subsidy loans (including HELP loans).
12 13 14 15 16	res pa thr	The Multifamily Notes Servicing Branch of the Office of Financial Services is sponsible for servicing HUD-held mortgages. The billing and application of syments, as well as the process of providing reports, are accomplished rough a third-party business service provider; however, all communications e coordinated through the Multifamily Notes Servicing Branch.
17	D. Identi	fication of Status Codes
18 19 20 21	updat	us code is assigned to every HUD-held loan. Status codes must be ed promptly upon a change in status. The following are the codes for active along with the documentation required by the Multifamily Notes Servicing th:
22	1) Co	ode 1 is labeled "operational" and is described as:
23 24	a)	the default code used when no other code is documented for an active loan; and
25 26 27	b)	the initial code used when the Multifamily Notes Servicing Branch receives the package of claim settlement documents from the Multifamily Claims Branch.
28 29 30 31	c)	This code must identify only HUD-held loans in first lien position and must be further broken out by the contractor to identify those with monthly payments due to principal and interest under the terms of the note and those which are cash flow notes (e.g., M2M, demonstration, workout, etc.).
32	2) Th	e following are true for loans categorized as Code 2 ("under workout"):
33	a)	loans include an executed workout agreement; and

	Unit 8 Chapter 8.3	}	Asset Defaults, Claims, and Foreclosures Monitoring HUD-Held Mortgages
1 2		b)	the documentation needed to put a loan into this code is the original signed workout agreement.
3	3)	Сс	ode 3, "action pending outside of regional center/satellite office", is:
4 5 7 8 9		a)	utilized for business operation plan goal purposes to describe projects in any of several statuses, including recommended for foreclosure, indicating that further action needs to be taken somewhere other than at the regional center/satellite office, such as at the Office of Recapitalization (Recap), the Departmental Enforcement Center (DEC), or the Multifamily Property Disposition Center (PD Center); and
10 11		b)	assigned based on the management codes described in section <u>8.3.1.E</u> below.
12	4)	Сс	ode 4, "in foreclosure", involves the following:
13 14 15 16		a)	this code indicates that the PD Center issued a decision letter to foreclose following the outcome of the foreclosure hearing and asked the Multifamily Notes Servicing Branch to provide the documents to proceed with the foreclosure; and
17 18 19		b)	the PD Center must send a request to the Multifamily Notes Servicing Branch to prepare a statement of indebtedness and forward legal instruments.
20	5)	Сс	ode 5 is labeled "in bankruptcy" and is described as such:
21		a)	this code is used when a court-ordered bankruptcy stay is in effect; and
22 23		b)	the regional center/satellite office sends the Multifamily Notes Servicing Branch the original court document evidencing the stay.
24 25 26 27			<b>Note:</b> When the bankruptcy stay is lifted, the regional center/satellite officer sends the Multifamily Notes Servicing Branch a copy of the order lifting the stay in order to change the status from Code 5 to another status code.
28	6)	Сс	ode 6, "accruing/non-paying second/third note", is described as:
29 30		a)	this code is used for a loan which is not in first lien position or for cash flow mortgages where no amortizing first mortgage exists; and
31 32		b)	the Multifamily Notes Servicing Branch must receive the original note and the original recorded security instrument.

### 1 E. Management Codes

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- In addition to status codes, there are several management codes. Inputting several of the management codes may result in the status code changing to Code 3. The management codes are as follows:
- 5 a) HL foreclosure hearing letter sent
- 6 b) EC in DEC
- 7 c) MM referred to Recap for restructuring (M2M)
- 8 d) IL in litigation (other than bankruptcy)
- 9 e) NS in note sale
- 10 f) OH on hold at HUD's direction
- A transmittal form, attached as <u>Exhibit 8.3-5</u>, must be sent to HUD, Office of Asset Management and Portfolio Oversight (OAMPO), and the Field Asset Management and Program Administration Division, to change the management code. The Multifamily Notes Servicing Branch modifies status codes when required documents are submitted.
- 16 8.3.2 SERVICING FOR AMORTIZING NOTES
- 17 A. General
- While emphasis must be placed on HUD-held mortgages in default, mortgages that are current under the terms of the mortgage require the same monitoring that insured mortgages receive. The regional center/satellite office director is directly responsible for servicing HUD-held mortgages.
- 2) Regional center/satellite Directors ensure that delinquency reports are
  reviewed and necessary follow-up action is taken. Coordination is often
  necessary with the Real Estate Assessment Center (REAC), DEC,
  performance-based contract administrators (PBCA), and any other office to
  ensure that tenants are protected and that the value of the collateral is
  maintained.
- 3) The project owners should be informed that all inquiries concerning operation of the project are to be addressed by the account executive. Exhibit 8.3-1 is a sample letter that must be submitted to the property owner and management company immediately after assignment to HUD. A face-to-face meeting with the owner and management agent should be scheduled as a follow up to the letter to ensure understanding and compliance.

## B. Monthly Accounting Reports

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- Upon receipt of a notice of election to assign a mortgage, monthly accounting reports (forms <u>HUD-93479, 93480, and 93481</u>), including project net cash, must be submitted by the project owner. These reports assist in determining the owner's compliance with HUD requirements, identifying diversions of project assets, and assessing the owner's performance. The monthly accounting reports are analyzed upon receipt by the account executive.
- 8 2) Account Executives must ensure that the owner submits the required monthly 9 payments, including the payment of service charges on PPC second mortgages. If the owner does not submit the required monthly payments or is 10 in violation of any financial commitment, the account executive contacts the 11 12 project owner and informs him/her of the importance of timely and accurate 13 payments. If the owner fails to respond, the account executive develops a plan of corrective action and contacts the owner with the necessary 14 15 requirements.
- 16 C. Financial Statements
- Audited annual financial statements (AFS) are prepared, submitted, and
   reviewed in accordance with the loan documents and instructions in <u>HUD</u>
   <u>Handbooks 4370.1, *Reviewing Annual and Monthly Financial Reports* and
   <u>4370.2, *Financial Operations and Accounting Procedures for Insured Multifamily* <u>Projects</u>.
  </u></u>
- 22 D. Hazard Insurance
- Unlike the procedures for insured loans, HUD, as the mortgage holder, does not
   escrow hazard insurance premiums. Project owners must establish an insurance
   escrow account in accordance with Chapter 2.3 of this Handbook to ensure an
   adequate balance when the premiums are due. This includes any deductible
   amount required by the insurance carrier.
- E. Taxes

HUD bills project owners for real estate taxes in an amount sufficient to have
adequate escrow balances to pay taxes before the due date. Generally, this
means that the entire amount due to the state or local government must be fully
escrowed 30 days before the due date so that the taxes are paid before the
penalty date.

- 34 F. Reserve for Replacement (RfR)
- RfRs or other funded reserves are maintained in accordance with the mortgage
   document and instructions in this Handbook. The Multifamily Notes Servicing
   Branch must receive all changes to an owner's deposits and uses of RfR or

residual receipt funds using form <u>HUD-9250</u>, Funds Authorizations, preferably via
 a scanned email attachment.

The form 9250 can also be used to change the monthly deposit, including suspensions, that are reflected in the monthly billing statement. Changes (via form <u>HUD-9250</u> only) require a 30-day advance notice and cannot reflect any retroactive billing (back deposits). All form <u>HUD-9250s</u> must be signed by an approving official, and include the phone number of the account executive or other contact person.

- 9 G. Use of Project Funds
- 10 An owner may not use project funds to pay an attorney, agent, or representative 11 to develop a workout proposal for HUD to consider and/or to advocate that HUD 12 approve the plan. Further, project funds may not be used to defend a foreclosure 13 action or to pay for a bankruptcy action.
- 14 H. Management and Occupancy Review

If a Management and Occupancy Review (MOR) has not been completed within
 one year prior to assignment, then a review must immediately be completed. The
 MOR should also include an inventory of personal property and an inspection of
 a representative sample of units.

- 19 8.3.3 CLAIM PROCESSING
- 20 A. Claim Processing

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- General servicing activities by account executives begin immediately upon assignment of the note or in many cases before assignment, such as requiring the owner to submit monthly accounting reports. However, for a period of 3-4 months or longer, HUD processes the claim made by the lender/servicer. Significant steps in the claim processing include:
  - a) receipt of form <u>HUD-2742</u>, Fiscal Data in Support of Claim for Multifamily Mortgage Insurance Benefits, is submitted to the Multifamily Claims Branch; this must be submitted within 45 days after the date of assignment for final processing and payment of claim, although two 15day extensions are allowed;
- b) contractor review of fiscal data (approximately 30 days);
- 32 c) simultaneous Office of General Counsel (OGC) clearance; and
- 33d) final review by the Multifamily Claims Branch staff (approximately five<br/>days).

- Notes that are in the claims processing stage should have a status code of operational (except when there is a court-ordered bankruptcy stay in effect) in the HUD-held servicing system.
- 4 B. Final Settlement

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HUD's Office of Asset Management and Portfolio Oversight (OAMPO) receives
notification of all notes that reach final settlement. Within 10 days of notification,
HUD's Asset Management Disposition Coordinator works with the account
executive to identify and contact units of local government (ULG) that may have
an interest in preserving or creating affordable housing. Exhibit 8.3-2 represents
a sample letter to be sent to ULGs depending on the probable disposition
strategy as detailed below.

- 12 8.3.4 SERVICING CASH FLOW MORTGAGES
- 13 A. Disposition Policy
- 14 It is HUD's policy that cash flow notes are held and not sold.
- 15 B. Assumption, Subordination, or Assignment
- 16 The Assistant Secretary for Housing-Federal Housing Commissioner issued 17 Housing Notice <u>H 2012-10</u>, "Guidelines for Assumption, Subordination, or 18 Assignment of Mark-to-Market (M2M) Program Loans in Transfer of Physical 19 Assets (TPA) and Refinance Transactions", that covers handling of cash flow 20 notes primarily in a TPA situation or refinance of properties in the inventory of 21 Office of Recapitalization (RECAP).
- 22 C. Monitoring Collection
- For the benefit of the HUD account executive, OAMPO monitors the collection for cash flow mortgages. The process is slightly different for M2M and demonstration notes versus PPC second mortgages.
- 1) For M2M and demonstration notes, a post-closing portfolio management
   contractor (directed by OAMPO staff) monitors payments on cash flow notes
   in order to complete reviews of the surplus cash calculations from the owner's
   AFS filings. The post-closing portfolio management contractor does the
   following:
- a) reviews the owner's AFS and compares actual performance to M2M
   underwriting expectations;
  - b) investigates significant variances and recommends adjustments;

	Unit 8 Chapter 8.3	Asset Defaults, Claims, and Foreclosures Monitoring HUD-Held Mortgages
1 2	c)	contacts the account executive to confirm, adjust, and approve the preliminary surplus cash analysis;
3	d)	contacts the owner to provide clarifying information; and
4 5	e)	prepares the final surplus cash analysis to be approved by the account executive.
6 7 8 9	sta ma	or PPC second mortgages and Green Retrofit program servicing, OAMPO aff conducts similar reviews to those conducted by the post-closing portfolio anagement contractor to determine whether the correct annual surplus cash syments are made to HUD.
10	D. Reser	rve for Replacement Accounting Considerations
11 12 13 14 15 16	rej wit ye Re	or all cash flow notes, it is critical that owners properly pay for repair or placement of capital items through the RfR account. Requests for RfR thdrawals should be submitted <u>immediately</u> to HUD within the same fiscal ear so as not to affect surplus cash. Housing Notice titled <u>H 2011-30</u> , "Use of eserve for Replacement Accounts in Restructured Mark-to-Market (M2M) operties", discusses the handling of RfR withdrawals.
17 18 19 20 21 22	aff rec an ba	summary, adjustments are made to the surplus cash calculation that may fect the annual surplus cash payment due to HUD when an owner does not quest a withdrawal from the RfR account within the same fiscal year. The nount not requested that was expended from operating accounts is added ack to the surplus cash calculation, which may result in an increase to the nount due to HUD for that fiscal year.
23		

#### Sample Letter to Property Owner and Management Company Immediately after Assignment to HUD 1 Exhibit 8.3-1 2

3 4		MAIL - RETURN RECEIPT REQUESTED
4 5 6	CERTIFIED	MAIL - RETURN RECEIPT REQUESTED
0 7 8	Date:	
9 10	Owner Name. Address	
11 12	City, State Zip	
13 14 15	SUBJECT:	Project/FHA No: Property Name – City, State
16 17	Dear Sir or Mac	dam:
18 19	This is to inform	n you that the captioned mortgage was assigned to the Secretary on August 2, 2016.
20	Follow the instr	e Department will provide you with a summary of the monthly mortgage transactions. ructions in the REMARKS area of the billing statement when making your payment. For on, all mortgage account balances and escrow balances may not be reflected on the initial
21 22 23 24 25 26 27 28 29 30	Identification mortgagor/o	d is a copy of the Internal Revenue Service Form W-9 "Request for Taxpayer and Certification Number." You are required to complete this form with the wner's TIN number and mail it to Dynaxys, LLC in the enclosed envelope. R REPLACEMENT (R/R) ESCROW FUNDS WILL NOT BE INVESTED UNTIL THE RECEIVED.
31 32 33 34		Ir <b>first billing statement</b> and a billing summary sheet (HUD form-221) explaining the and the billing payment procedures. Payments are due as indicated on the monthly
35 36 37	Payments must can be accesse	be submitted electronically via Pay.gov. The Multifamily Notes Agency Form on Pay.gov d via the URL:
38 39		https://pay.gov/public/form/start/69573921
40 41 42 43		lement of the claim with the former mortgagee has taken place, the escrow balances and ssary adjustments are made to the account. You will receive an adjusted billing statement

The Department will escrow for and make payment of all real estate taxes and any other charges periodically levied by local taxing authorities having jurisdiction over the property, the non-payment of which would represent a lien superior to the mortgage held by the Secretary. Tax bills should be forwarded to the address listed below for payment. The Department will not be responsible for any tax penalties or interest charges incurred or discounts forfeited as a result of the tax bill being received too late (15 days before the penalty or discount date) to process payment in sufficient time to avoid the penalties and interest charges or to take advantage of the discount.
The Department will also escrow money for the Reserve for Replacement account. If your mortgage

9 The Department will also escrow money for the Reserve for Replacement account. If your mortgage
 10 payments are current, you may write or call your Loan Servicer and request details about investing the
 11 money.

12 13 The Department will **NOT** escrow money for hazard property insurance. Remittance of payment for all 14 hazard property insurance invoices is now your responsibility. Any hazard property insurance escrow 15 funds received at final settlement from the former mortgagee will be applied to either the tax escrow 16 account or to balances due on the note if there is no tax escrow account. 17

Your loan servicing company is \_\_\_\_\_ – Telephone: \_\_\_\_\_. Contact information for your
 individual Loan Servicer is included on your monthly billing statement. You may contact your servicer for
 any information in regard to your mortgage account.

Future notices will be forwarded to your address shown on this letter. If you wish the notices sent to another address, please inform us within 10 days of receipt of this letter. All inquiries concerning mortgage account balances, changes in address or tax bills should be forwarded to:

Notes Servicer Mortgage Loan Servicing Project/FHA No: 014-43055 Address City, State Zip

Sincerely,

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32 33 34

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41 42 43 Chief, Multifamily Notes Servicing Branch Address:

cc: Management Company

- 44 Official Record File
- 45 46

1	Exhibit 8.3-2	Sample Letter to Units of Local Government
2		
3		
4	Dear:	
5		
6		Department of Housing and Urban Development (HUD) has recently
7	acquired the mor	tgage for, a loan for a multifamily building
8	located in the jur	rtgage for, a loan for a multifamily building isdiction of
9		
10		ining the disposition of this asset, HUD is requesting that the City
11		any strategies which could benefit your City and its citizens. In addition,
12		position process, HUD has the statutory authority (12 U.S. Code §
13		osition of HUD-owned properties) to allow units of local government to
14		the mortgage note or acquire the property if HUD was the highest
15	bidder at a forecl	osure sale.
16		
17		interested in discussing asset strategies or are interested in either
18		nortgage note or the property, please contact in
19	the Asset Sales	Office, within 10 days of the date of the letter.
20		
21		Sincerely,
22		
23 24		
25 26		
20 27		Director of Multifamily Asset Management
28		(unless Healthcare, then signed by HealthCare
29		Director)
30		Multifamily Housing Programs
31		
32		
33		

# 1 Exhibit 8.3-3 Loan Eligibility Checklist

2 3	Μι	ultifamily and Healthca	re Loan Sale
4	Pro	operty Name:	
5 6 7 8 9 10	HL HL Pre Da	IA Project Number: JD Asset Manager: JD Asset Manager Phone epared by: ate Prepared:	
11	1.	Is the mortgage under a	a provisional workout arrangement?
12		Yes	No
13		If so, give effective and	ending dates:
14	2.	Has mortgage been refe	erred to PD Center for foreclosure?
15		Yes	No
16		If so, has a foreclosure	sale date been set?
17		If so, what is the date?	
18	3.	Has the owner been ref	erred to the DEC?
19		Yes	No
20		If so, when?	
21	4.	Is HUD mortgagee-in p	ossession?
22		Yes	No
23	5.	Has the owner filed bar	kruptcy?
24		Yes	No
25		Date of bankruptcy filing	g:

- 1 Name and phone number of HUD attorney:
- 2 Name and phone number of Justice Department attorney:
- 3 Additional comments / status
- 4 (e.g., cash collateral order obtained, cash deposited with court or borrower,
- 5 receiver/trustee appointed, reorganization plan filed with court):
- 6
- 7
- 8 6. Is owner in litigation with HUD?
- 9 Yes\_\_\_\_ No\_\_\_\_
- 10 Name and phone number of HUD attorney:
- 11 Nature and status:
- 12
- 13
- 14 7. Is this a "sensitive" loan?
- 15 Yes\_\_\_\_ No\_\_\_\_

Are there issues surrounding the project that may make the loan not suitable for sale or less valuable? For example, have tenants, neighbors, or local or state officials expressed an interest in purchasing the project or having it demolished? Are there tenant protection issues to be considered, e.g., large percentage of low-income tenants living in an unsubsidized project? If so, please describe.)

- 21
- 22
- 23
- 8. Is the department taking enforcement actions of any sort such as civil moneypenalties, limited denial of participation, suspension, or debarment?

1	Yes	No	
2	lf so, please de	cribe:	
3			
4			
5	9. Is there an inve	tigation or audit underway that you are aware of?	
6	Yes	No	
7	lf so, please de	cribe:	
8			
9			
10 11		iolation of the regulatory agreement or any other business is with HUD on this project or any other HUD related project	t <b>?</b>
12	Yes	No	
13	lf so, please de	cribe:	
14			
15			
16	11. Does the project	contain tax credits?	
17	Yes	No	
18	12. Was a subsidy	ayering analysis done?	
19	Yes	No	
20	13. Is the property	ubject to any type of rental assistance program?	
21	Yes	No	
22	lf so, please de	cribe:	
23			

- 1
- 2 If there is a Section 8 HAP contract, does it require the owner to submit annual3 financial statements?
- 4 Yes\_\_\_\_\_ No\_\_\_\_\_
- 5 What is the current expiration date of the Section 8 HAP contract?
- 6
- 7 14. Does the loan have a related loan (either insured or HUD-held) that you think should
  8 also be included in the sale? Related loans are on projects that share easements or
  9 services with the subject project.
- 10 Yes\_\_\_\_ No\_\_\_\_
- 11 If so, please give the project name, FHA project number, and why you think it should12 be included in this sale.
- 13
- 14 15. Is this loan subordinate to another HUD-held or insured loan?
- 15 Yes\_\_\_\_ No\_\_\_\_
- 16 If yes, please give the FHA project number for the first and any other superior loans.
- 17
- 18 16. Are there any associated loans? Associated loans are two or more loans on the
  19 same property that must be sold, transferred and assigned only in conjunction with
  20 one another.
- 21 Yes\_\_\_\_ No\_\_\_\_
- 22 If yes, please give the FHA project number for each.

17. Please describe any special issues you are aware of regarding the project. Thiswould include issues such as:

1 2 3 4 5 6	the project is vacant or has not been completed, there defects, the project is not compliant with the Fair Hous accessibility requirements, major lawsuits ongoing or t extensive property damage due to fire or hurricane, et is known about the status of the problem (e.g., insurar held in escrow, all of the nursing home beds have bee	ing Act and here has b c. Also note nce proceed	d other een e whatever ds are being
	Project is vacant or has not been completed.	Yes	No
7	If Yes, please explain:		
	There are construction defects.	Yes	No
8	If Yes, please explain:		
	There is extensive property damage due to fire, Hurricane, etc	Yes	No
9	If Yes, please explain: (include any monies held in escrow	and their lo	ocation.)
	Project is subject of litigation.	Yes	No
10	If Yes, please explain:		
11			
12	Additional comments:		
13			
14			

# 1 Exhibit 8.3-4 Regional Center Letterhead

2 3	Requirement for the National Property Disposition Committee Recommendation Memo			
4 5	MEMORANE	DUM FOR:	, Director, Property Disposition Division, 6AHMLAT	
6 7 8 9	THROUGH: FROM:	(if needed) Hub Director		
10 11 12 13	SUBJECT:	National Property Disposition Me Project Name: FHA:	emorandum	
14	PROJECT L	OCATION/BUILDING INFORMAT	ION	
15 16 17 18 19	rise, scattere site informati how it is con	ed site, etc.), number of buildings, ion including any commercial units	address, type of complex (walk-up, high- year built, rehab year and any pertinent s at property. If a group home, describe omic Market Analysis Study (EMAD) or 5 years old.	
20	PROJECT C	WNERSHIP/MANAGEMENT		
21 22		of entity (non-profit, LLC, LD, etc t agent information and any issue	, 1	
23	PROJECT H	ISTORY		
24 25 26 27 28	of FHA insur principal bala Are there an	ed mortgage (Section of Act), orig ance, date of default, date of assig	y, final endorsement (date insured); type inal loan amount, interest rate, unpaid nment. Are there any subordinate loans? it, bankruptcy, investigations, and/or arty ongoing?	
29	Discuss any	assistance received: Section 8, R	ental Supplement, 236 IRP, or Flexible	

- 30 Subsidy. Include contract number and name of contract administrator; include
- 31 information regarding any Tax Credit or other Restrictions or Agreements (including
- 32 Historic TC and HOME funds).

# 1 PHYSICAL CONDITION

- 2 Discuss the current condition of the property, latest REAC score (ensure a copy of the
- REAC inspection is in HUDs approved scanning system). Provide a copy of a recent
   PCNA (less than 5 years old).
- 5 Provide information concerning any damages to the property which have resulted in an
- 6 insurance claim that HUD is holding; include the amounts being held. Are there
- 7 imminent repair needs; will there be a need for an advance of funds from HUD to cover
- 8 any such needs?
- 9 Describe neighborhood: stable, blighted, upwardly or downwardly transitional, or area of
- 10 minority concentration. Provide net rentable square feet and land/lot size (acreage.)

## 11 CLIENTELE

- 12 Describe clientele: low-income, very low-income, market, or specialized such as elderly,
- 13 disabled, etc. If the clientele are individuals with disabilities, describe whether the
- 14 project is an integrated setting according to <u>Olmstead</u>. If the project is vacant, provide
- 15 details as to how residents were relocated and why. Provide current and historical
- 16 occupancy levels (at least 5 years). If project is occupied, is relocation a possibility? Is
- there an active tenant organization at the property? If so, provide name of organization
- 18 and any recent involvement/meetings with said organization.
- 19 FINANCIAL INFORMATION
- 20 Provide a summary of information related to the current expenses, operating budget for 21 the project. Are there existing circumstances which cause a higher operating cost, e.g., 22 high crime, vandalism, deferred maintenance issues, recent weather disasters affecting 23 the project, etc.? Describe how the current ownership/management is performing with regard to managing expenses. Include tax information: are taxes current or delinquent; 24 25 when are taxes due again and is the owner in position to pay? Will an advance be 26 required for the payment of taxes or are there funds in the reserve to cover taxes? 27 Attach a copy of the latest profit and loss for the project, latest MAR review and an 28 appraisal of the fair market value (if less than 5 years old).
- 29 PROBLEMS CAUSING DEFAULT
- 30 Discuss type(s) of default: fiscal, default of mortgage/HAP covenants, physical. Is
- 31 default due to poor management, non-responsive owner, lack of preventative
- 32 maintenance, environmental issues, or a soft market? Provide a clear explanation of
- 33 why the property failed (owner failing to make mortgage payments does not explain why

- 1 they were not made). Is there a work-out agreement or modification in place? What
- 2 provisions of the agreement or modification is not in compliance? Is there an action plan
- 3 in place? Provide time in default.
- 4 EFFORTS TO RESOLVE
- 5 Provide a narrative of actions taken to cure deficiencies, violations: e.g., property is
- 6 eligible for OAHP but declined; HUD requested change of management and owner
- 7 refused. Outline history of problems and any/all actions to cure.
- 8 DISPOSITION RECOMMENDATION
- 9 Provide the recommendation for disposition, either note sale or property disposition
- 10 (PD). If recommendation is foreclosure include conditions of sale such as highest,
- 11 qualified bidder with HAP contract (if already covered under a HAP); sell with
- 12 affordability restrictions and repair requirements; sell without restrictions, repair to State
- 13 and local codes, and/or any demolition which may be required. If the recommendation is
- 14 non-preservation, the submission must include documentation to justify the
- 15 recommendation, such as EMAD study, info from the local Housing Authority/City
- 16 regarding occupancy rates. Further, the Hub should advise PD if it believes that a unit of
- 17 local government (ULG) has expressed or may have an interest in acquiring the project
- because of its proximity to other community development activities or properties the
   ULG is involved with, at the time of a foreclosure recommendation.

Exhibit 8.3-5	5 Transmittal Form to Change Management Code
	OUM FOR: HUD Office of Asset Management and Portfolio Oversight eld Asset Management and Program Administration Division
FROM:	, Director, MF Hub/Program Cer
SUBJECT:	•
	Project Name: Adding/Changing a Subcode for a HUD-held Mortgage
Please add c appropriate c	or change the subcode for the subject project to the following (check the one):
	eclosure hearing letter sent. oan from <b>HL</b> status.
memoran PASS, is	epartmental Enforcement Center (DEC); a copy of the referral dum or email to the DEC, or evidence of automatic referral from FASS attached. oan from <b>EC</b> status.
referral m	erred to RECAP for possible restructuring (Mark-to-Market); a copy of the morandum is attached. I an from <b>MM</b> status.
attached.	ation (other than bankruptcy); a copy of the appropriate documentation oan from <b>IL</b> status.
sale has o	tified for a note sale; evidence that the office or staff conducting the note designated the note for a note sale is attached. oan from <b>NS</b> status.
	hold at HUD's direction; a copy of this documentation is attached. oan from <b>OH</b> status.
	OGRAM CENTER CONTACT:
Tel. No.:	

# 4 Attachment